

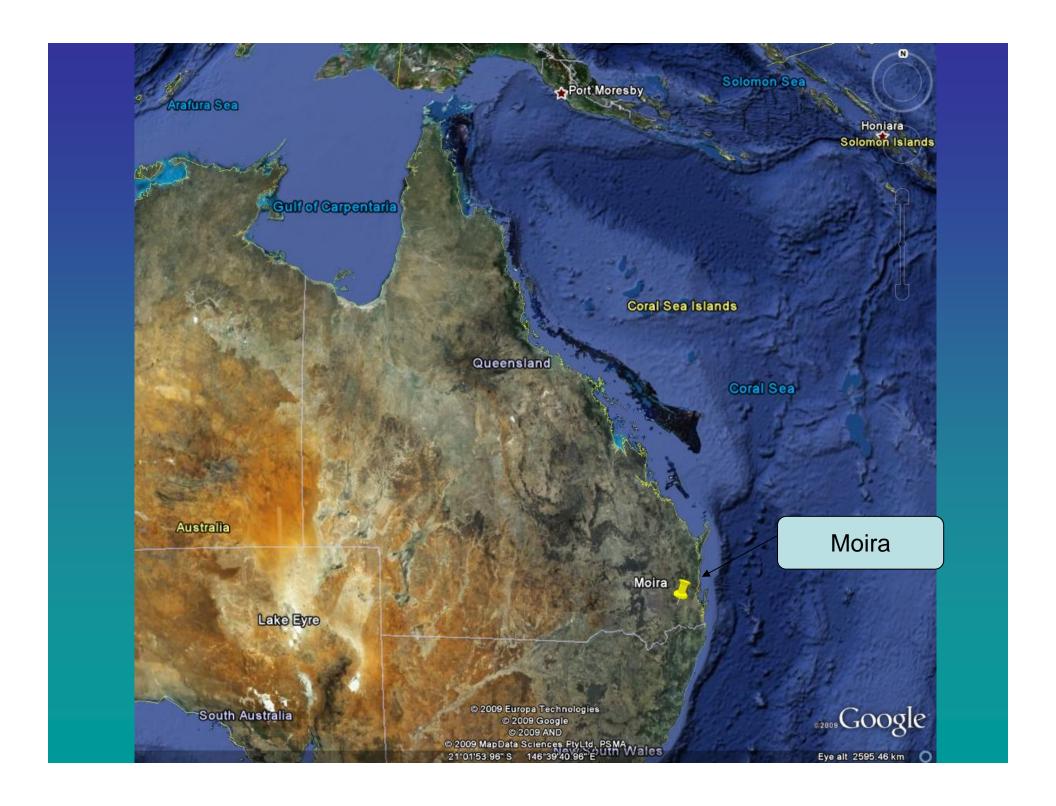
17th INTERNATIONAL FARM MANAGEMENT CONGRESS — Illinois State University, Bloomington/Normal

IFMA17 2009 – Farm Management Case Study Panels

Linton and Melinda Brimblecombe

Moira Farming P/L Queensland Australia







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IFMA17 2009 – Farm Management Case Study Panels

- Farm History
- Challenges
- Change
- Current State of Play
- What of the Future



- Fourth Generation Farmer
- After WW1 Grandfather purchases 40 acres
- Property called Moira
- 1952 Father comes on board

- Intergenerational Transfer
- Growing Onions, Corn and Lucerne
- Fluctuating Prices
- 1959 one acre of irrigated cotton
- 1960 60acres
- Brought in other family members

Brother's in law Rob Armstrong and Alan Brimblecombe "Moira" 1964



Brother's in Law Rob and Alan Moira 1964

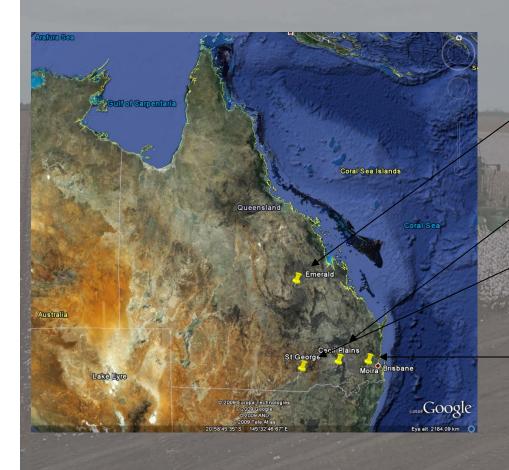
- Brother in Laws Joined business
- Grew Business
- 1972 10% of State Production
- Home Farm 320 acres
- 1984 Split Company
- Brother and Brother in Law Joined Company to take on Alan's share.

Mechanisation Cotton Harvest "Moira" 1968





Family Growing Regions Cotton Growing in Queensland



Emerald – Extended
Family
Cecil Plains – Cousin
St George – Brother/
Sister/Cousins
Moira – Home Farm

- 1998 25 male relatives on Cotton Farms
- Late 80's cotton under pressure on home farm
- 1989 Brother in Law and I Joined Company at Moira
- Four out of Five Children on the Farms

My Story

Further Challenges

- "Moira"
- 1989
- Issues for Growing Cotton on home farm
- 1. Coastal Climatic influences
- 2. Production Costs Increasing
- 3. Use of Chemicals/Application

Challenges

- Two questions posed
- To keep the original home farm
- 1. Finances right
- 2. Water supply right
- Did not wish to sell family farm
- Entered into development stage
- Benchmarking

Benchmarking

- We have to ask ourselves the questions
- Can we do it
- Can we do it better than it is now
- Is it profitable
- Is it sustainable
- Why do it

Change

- Purchased Beetroot Farm with Contract to supply Golden Circle
- Expanded Home farm to 2000acres
- Built Water Storages to hold two years of water – 3500million Liters
- 2005 Achieved Life long goal and split farm
- Two viable enterprises

Red Beet Harvest Moira 09



Moira Ring tank



Our Farm

- Currently Farming with my Wife Melinda
- Profitable enterprise
- Employing 5 men
- Growing Lucerne, Onions, Beetroot, Mung Beans, Soybeans, Sorghum, Wheat and Seed Sunflowers
- Currently purchasing half share in Melinda's family dairy

Change



Current State of Play

- Adopted Efficient Irrigation Techniques
- Changed what we grew
- Adapted new technology
- Change in mind set
- Cost
- Challenge

Life is Good





The Issues

- Diesel Price Doubled
- Fertilizer Price Tripled
- Labour Price Went out of this world

Current State of Play

- So we needed a different response
- Use less of those commodities
- Using less diesel
- Less hours on tractors
- Labor costs down for those crops
- Soil Carbon Increase

Current State of Play



What of the Future

- Main issue Water and CETS
- Lobbied for 10 years
- Chairman Lockyer Water Users Forum
- 2 projects
- 1. Management of existing water
- 2. The South East Queensland Recycled Water Project

Group Achievements

- Water Agreement with State Government for take of Supply of Water
- Issue Price
- Lobbied for a Co-Management system of resource protection
- Community working with Government to manage a resource
- Outcome Communication Strategy

What of the Future

- Tired of Fighting Governments for support of Farming sector
- Currently "going alone"
- Maybe should have all along

Challenges

- Climate Change
- Changing in Temperature
- Change in Rainfall

What is changing - and by how much?

Changing Temperature Trends

Changes in Temperature (°C) & No. of Heat Stress days from 1957 to 2005.

	Minimum Temperature	Maximum Temperature	Days above 30ºC/year
Mareeba	+ 2.6	+ 0.5	+ 0.5
Bundaberg	+ 1.1	+ 0.5	+ 0.65
Gatton	+ 0.7	+ 1.4	+ 7.2
Toowoomba	+ 1.3	+ 0.7	- 0.16
Stanthorpe	+ 2.3	+ 1.1	+ 0.14
Mildura	- 0.05	+ 0.8	+ 3.94
Hay	- 0.15	+ 1.0	+ 1.9
Bairnsdale	- 0.8	+ 2.7	+ 4.3
Forthside	+ 1.5	- 0.4	No Change
Manjimup	+ 0.7	+ 0.4	- 0.19

Horticulture and Climate Change What Does It Mean?

- Changes in Planting Dates
- Changes in Seed Population
- Changes in Varieties
- Changes in Harvest Dates
- Loss of Competitive Edge

The Big Issues

- Intergenerational Change
- Empowerment of the individual
- Involving the workforce in decision making
- Good physical infrastructure
- Secure Market
- Working with and through the Community
 To improve the wellbeing of the
 community and the individual

Future Challenges

- Climate Change
- Already Here
- Carbon Emissions Trading Scheme Cost Impost
- Seeing what will be in 10 and 20 years time
- Leaving workable enterprises for the next generation
- Keeping in mind the responsibility that has been given to Self, Family and the Community

Thankyou